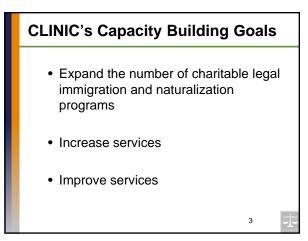


## Presenters

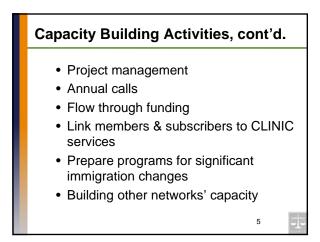
- Nadine Wettstein, IIP Section Director, CLINIC
- Ann Atalla, Advocacy Attorney, CLINIC
- Debi Sanders, Staff Attorney, Catholic Charities of Washington, DC

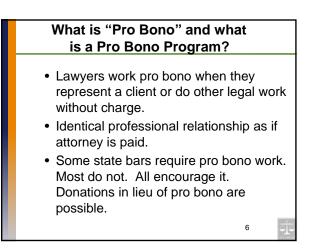
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1







# What could developing pro bono resources do for you?

- Expand your resources, at no financial cost to you
- Increase your program's ability to help your clients, and to help additional clients
- Follow up on cases you now must turn away
- Allow your staff more time to do their work, and challenge them to work on more time-consuming and difficult cases

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## Challenges of Developing or Expanding a Pro Bono Program

- Takes resources = staff time
- Requires recruiting = staff time
- Assuring quality representation = training
- Mentoring needs = staff time or more recruiting to identify mentors
- The need exceeds number of available attorneys

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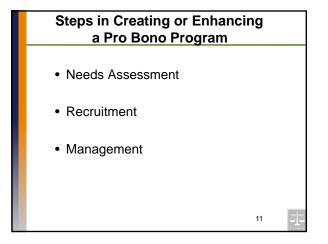
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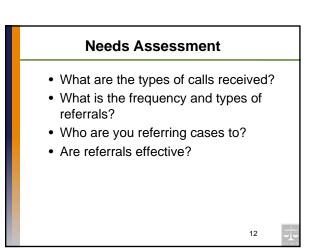
# What are some different models for using pro bono attorneys?

- Refer to experienced lawyers who need little mentoring
- Refer to less experienced lawyers who have more time but need more mentoring
- Refer to large law firms who want to do "signature project"
- Refer to retired lawyers
- · Refer to law school clinics
- · Seek donations in lieu of pro bono work

# How do you decide which cases to refer for pro bono assistance? One way: Is there a type of case you see in large numbers? If so: Train volunteers in groups on these cases Easier for your staff to provide mentoring Offer "signature project" to large law firm, to partner with your staff Can have significant impact on current work of staff, freeing them to do other work

• Other ways?





## Recruitment

- How do you identify resources in your community?
- How do you pitch it to a practitioner?
- Who should pitch it?
- How do you cultivate pro bonos, from a firm perspective?
- How should you vet pro bono volunteers?

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## **Management Tips**

- 1. Don't take on more than you can handle
- 2. Be well-organized
  - Follow-up
  - Case-management tools

### 3. Make the process easy for volunteers

- Demystify the process
- Procedural support
- Legal support

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